## 6. STARTUPS/INCUBATIONS

A startup or start-up is a company or project undertaken by an entrepreneur to seek, develop, and validate a scalable business model. While entrepreneurship refers to all new businesses, including self-employment and businesses that never intend to become registered, startups refer to new businesses that intend to grow large beyond the solo founder. At the beginning, startups face high uncertainty and have high rates of failure, but a minority of them does go on to be successful and influential. Some startups become unicorns; that is privately held startup companies valued at over US\$1 billion.

Being in startup capital of India, in Bangalore we at BNMIT take pride in encouraging our students who wants to scale up in their entrepreneurial dreams.

# ENTREPRENUERSHIP CELL AND INCUBATION PROCESS @ BNMIT

# **STAGE 1: Aspiring Entrepreneurs**

#### **Selection of ED-Cell members:**

Entrepreneurship assessment questionnaire

## **Semesters involved:**

1<sup>st</sup> to 5<sup>th</sup> semester-BE, 1<sup>st</sup> & 2<sup>nd</sup> semester-MBA

# **Experiment / Exercises (for students & aspiring entrepreneurs)**

Games, Exercises, Activities

Flagship event/Signature event

Campus wide- Seminar, Conference, Summit, Panel Discussion

Basic entrepreneurship workshop / Awareness Camps (Ideation, E fundamentals)

Certificate course or University led entrepreneurship course

Webinars

Smart E Apprentice challenge

Skills development workshop

Innovative Project lab Competition

Educator's National Conclave

E-Week

## **STAGE 2: Student Entrepreneurs**

### **Selection of ED-Cell members**

Participation in IPL Projects/ Idea generation competition, 100% attendance in stage 1 programmes/ Activities

#### **Semesters involved:**

1<sup>st</sup> -8<sup>th</sup> semester-BE, 2<sup>nd</sup>--4<sup>th</sup> Semester MBA

# **Experience / Expand (student entrepreneurs Planning/running ventures)**

Advance topic workshops & B Plan workshops

**B** Plan Competition

Expert sessions by Entrepreneurs/Investors/Industry experts

Startup internship program/Start up jobs

Boot camps

Meetups + Roundtables (Theme based)

Design thinking workshops

Pitching lab sessions
Topic specific webinars
Educator's National Conclave
E-Week
Innovative Project lab Competition

## **STAGE 3: Incubates**

#### **Selection of ED-Cell members**

Winners of IPL Competitions, Corporate Idea competition winners and other platforms, need to submit business proposals to the Advisory Board for scrutinization of the incubator.

## **Semesters involved:**

1<sup>st</sup> -8<sup>th</sup> semester-BE, 2<sup>nd</sup>--4<sup>th</sup> Semester MBA

# **Experience / Expand (Incubates)**

Mentorship
Topic specific webinars
Student Entrepreneur/Mentor/Investor Meetups /Pitching

## **INCUBATE at ED CELL, BNMIT**

Incubates at BNMIT can avail state of the art infrastructure facilities with nominal cost. The incubation period would vary from one company to another. However, the maximum period of incubation would be for 18 months.

## Facilities/Space

The infrastructure facilities include:

- High-speed Internet access
- Intercom
- Printer
- IT support
- Common pool of hard and soft infrastructure like meeting/conference room, lab facilities and library are provided.
- Cafeteria and working lunch for employees of incubate companies.

# Seed loan

Seed loan facility will be available for the incubates upto one lakh. EDcell BNMIT will support the incubates for applying for MSME funds and Angel investors fund.

## **Other Services**

Apart from physical infrastructure as stated above, Business Incubator intends to create certain other supports and services which would include:

- Pool of mentors, experts in technology, legal, financial and related matters, with or without consideration,
- Organizing events to help companies in networking and showcasing their technologies,

- Meetings with visitors of BNMIT (such as alumni, VCs, industry professionals).

# **Incubation Stages at EDcell BNMIT**

Stages	Guidance needed	Events	Support
Idea Stage	For those who need idea	Workshop	EDII, Mentors Kanstart, NEN
	For those who have idea	Mentoring	Mentors, Kanstart, NEN
Prototype Stage	For further Development	Mentoring	Mentors, Kanstart, EDI, Innomantra
	For bringing out Final Product	Final Finished product, IPL Competition	CIPET -Mysore. KSCST
Commercialization/ Patenting Stage	Commercialization of the product	Market Viability, Market strategies, Angel Investors	Kanstart, Angel Investors, Venture Capitalists
	Patenting the project	Prior art search, Applying for Patent	BNM – CIPR, VTPC, KSCST, ipatini Solutions